p.1

0002

Date: 6-16-09 # of pages \_\_\_

(Including Cover)

# IMPORTANT **FAX**

for

RECEIVED
JUN 1 © 2009
DIV. OF OIL, GAS & MINING

Company Name: UDOGM

Person: PAUL

FAX Number: \_\_\_\_\_801-359-3940\_\_\_\_

from

Bill Howell

at

# C.E. Butters Construction

760 N Harrisville Rd.
Ogden Utah 84404
Voice (801) 782-2088
Fax (801) 782-1515

Notes: Paul- Hege is the first part of the Appropriet.
Kevin B. Will bring the Rest with him to the Meeting with you in the Morning. The file is too large for our Lexuice apparrently.

#### **Bill Howell**

From: Sent:

Bill Howell [billh@butterssps.com] Tuesday, June 16, 2009 11:07 AM

To:

'danadean@utah.gov'

Subject:

bond

Attachments:

pit aaimage-000.pdf

It didn't go through -trying one file at a time.

Bill Howell

Fleet Manager

C. E. Butters Realty and Construction, Inc.

760 North Hwy. 89 Ogden, UT 84404 billh@butterssps.com 801/782-2088 Office 801/782-1515 Fax

801/940-7609 Cell

Website url is WWW.ButtersSPS.com



From: Bill Howell [mailto:billh@butterssps.com]

Sent: Tuesday, June 16, 2009 10:37 AM

To: 'danadean@utah.gov'

Cc: Kevin Butters (kevinbbutters@gmail.com)

Subject: bond

Dana,

Establishing the line of credit being requested by the bonding company will take at least 3 weeks and the bond will cost almost \$10,000 per year.

Attached is an appraisal in 3 parts. We would propos using 18 acres of the un-mined portion of the Towers Sand and Gravel property for our bond. Let me know. I can make this happen today.

Thanks,

**Kevin Butters** 

Bill Howell Fleet Manager

C. E. Butters Realty and Construction, Inc.

760 North Hwy. 89 Ogden, UT 84404

billh@butterssps.com

801/782-2088 Office

801/782-1515 Fax

801/940-7609 Cell

Website url is WWW.ButtersSPS.com

# WALL APPRAISAL COMPANY, L.L.C. REAL ESTATE APPRAISERS AND CONSULTANTS

A SUMMARY APPRAISAL REPORT ON 141.87 ACRES OF VACANT LAND

LOCATED AT APPROXIMATELY
4300 NORTH 1300 WEST
PLEASANT VIEW, UTAH

PREPARED FOR
TOWERS SAND & GRAVEL LLC

BY
MARK L. WALL, MAI
APPRAISER

DATE OF VALUATION MARCH 10, 2009

# WALL APPRAISAL COMPANY, L.L.C.

REAL ESTATE APPRAISERS AND CONSULTANTS

March 23, 2009

Towers Sand & Gravel LLC In care of Kent and/or Becky Butters 760 N. Harrisville Road Ogden, Utah 84404

Re:

A summary appraisal report on 141.87 acres of vacant land—located at approximately 4300 North 1300 West, Pleasant View, Utah. WAC File #20s309.

Dear Mr. and/or Mrs. Butters:

At your request, I am providing a summary appraisal report on the above referenced property. The property was inspected on March 10, 2009. The purpose of this report is to estimate the market value of the appraised property, based on the assumptions and limiting conditions contained within the report. The intended use of this report is to assist the client and user of the report, Towers Sand & Gravel LLC, in establishing the appraised property's fair market value for estate planning purposes. As part of the appraisal process, pertinent market data were gathered and used for a comparative analysis. This was done to determine an estimate of the appraised property's market value. Please note, the appraised property is being used as a sand and gravel pit and is in operation; however, the appraised value is based on the assumption that the land is vacant with speculative future residential development as its highest and best use. An analysis of the pit operations and gravel reserves was not completed.

The analyses, opinions, and conclusions, as well as the preparation of this report, are intended to comply with the reporting requirements set forth under Standards Rule 2-2(b) of the Uniform Standards of Professional Appraisal Practice for a Summary Appraisal Report. As such, it presents only summary discussions of the data, reasoning, and analysis that were used in the appraisal process to develop the appraiser's opinion of value. Supporting documentation is retained in the appraiser's file. The depth of discussion contained in this report is specific to the needs of the client and for the intended use stated above. The appraiser is not responsible for unauthorized use of this report.

The use of this appraisal report, by the client or by a third party, will mean the acceptance of all the assumptions and limiting conditions contained in the Letter of Transmittal, Preface and attached report.

After inspecting the appraised property and completing the appraisal report, I am of the opinion that the market value of the subject property, representing the fee simple estate, as of the date of valuation, March 10, 2009, is:

# TWO MILLION SIX HUNDRED THOUSAND DOLLARS (\$2,600,000)

Your attention is invited to the attached summary appraisal report, which outlines the data collected and the methods used in estimating the market value of the appraised property.

Respectfully Submitted,

Mark L. Wall, MAI

Appraiser

Utah State Certified General Appraiser License No. 5476376-CG00, Expires 6-30-09

MW

Enc.

i

# APPRAISAL REPORT PREFACE

# TABLE OF CONTENTS

# TITLE PAGE LETTER OF TRANSMITTAL

| APPRAISAL REPORT PREFACE                          | i   |
|---|-----|
| TABLE OF CONTENTS                                 | ii  |
| CERTIFICATION OF VALUE                            | iii |
| ASSUMPTIONS AND LIMITING CONDITIONS               |     |
| EXECUTIVE SUMMARY                                 | vi  |
| FACTUAL DESCRIPTION                               | 1   |
| IDENTIFICATION OF PROPERTY                        | 2   |
| THE PURPOSE AND OBJECTIVE OF THE APPRAISAL REPORT | 2   |
| DEFINITION OF PROPERTY RIGHTS APPRAISED           |     |
| USE AND USER OF THE APPRAISAL                     | 2   |
| DATE OF VALUATION                                 |     |
| PERSONAL PROPERTY, FIXTURES, AND INTANGIBLE ITEMS | 3   |
| SCOPE OF THE APPRAISAL                            |     |
| DEFINITION OF MARKET VALUE                        | 4   |
| Area Data Conclusions                             | 5   |
| NEIGHBORHOOD DESCRIPTION                          |     |
| SITE DESCRIPTION                                  | 8   |
| TAX AND ASSESSMENT DATA                           | 9   |
| RECENT HISTORY OF THE PROPERTY                    |     |
| PHOTOGRAPHS OF THE APPRAISED PROPERTY             |     |
| ANALYSIS OF DATA AND OPINIONS OF THE APPRAISER    |     |
| HIGHEST AND BEST USE                              |     |
| An Overview Of The Valuation Process              |     |
| SALES COMPARISON APPROACH                         | 24  |
| COMPARABLE LAND SALES                             |     |
| SUMMARY OF LAND SALES                             |     |
| Analysis Of Land Sales                            |     |
| Final Estimate of Value                           | 33  |
| ADDENDUM  | 34  |

iii

p.8

# **CERTIFICATION OF THE APPRAISER**

I certify that, to the best of my knowledge and belief:

The statements of fact contained in this report are true and correct.

The reported analysis, opinions, and conclusions are limited only by the reported assumptions and limiting conditions, and are my personal, unbiased professional analysis, opinions, and conclusions.

The employment of the appraiser and the appraisal were not based on a requested minimum valuation, a specific valuation, a value within a range, or approval of a loan.

I have no present or prospective interest in the property that is the subject of this report and I have no personal interest or bias with respect to the parties involved.

My compensation is not contingent upon the reporting of a predetermined value or direction in value that favors the cause of the client, the amount of the value estimate, the attainment of a stipulated result, or the occurrence of a subsequent event.

The analysis, opinions, and conclusions, as well as the preparation of this report, are intended to comply with the Uniform Standards of Professional Appraisal Practice (USPAP), as promulgated by the Appraisal Standard Board of the Appraisal Foundation (current version only). Also incorporated in the analysis are the specific appraisal reporting instructions of the client. Additionally, this report, and the values contained herein, are subject to the Appraisal Institute's Standards of Professional Practice and Code of Professional Ethics.

The use of this report is subject to the requirements of the Appraisal Institute relating to review by its duly authorized representatives.

As of the date of this report, Mark L. Wall has completed the requirements of the continuing education program of the Appraisal Institute. Additionally, Mark L. Wall is licensed by the State of Utah, Department of Commerce, and Division of Real Estate. Under the Utah State licensing regulations, Mark L. Wall is a Certified General Appraiser. His certification has not been revoked, suspended, canceled, or restricted.

Mark L. Wall has completed the primary analysis and conclusion contained in this report. The appraiser made a personal inspection of the appraised property and comparable data. He has the knowledge and experience required to complete the assignment competently.

Scott G. Hallows assisted Mr. Wall in writing the report, inspecting the appraised property, researching the market, and inspecting and analyzing the comparable data used to arrive at an indication of value for the appraised property.

March 23, 2009 Date Signed

Mark L. Wall, MAI

Utah State Certified General Appraiser License No. 5476376-CG00, Expires 6-30-09

Wall Appraisal Company, L.L.C.

**ASSUMPTIONS AND LIMITING CONDITIONS** 

General Assumptions:

17

ν

#### **General Limiting Conditions:**

The distribution, if any, of the total valuation in this report between land and improvements applies only under the stated program of utilization. The separated allocations for land and buildings must not be used in conjunction with any other appraisal and are invalid if so used.

Possession of this report, or a copy thereof, does not carry with it the right of publication. It may not be used for any purpose by any person other than the party to whom it is addressed without the written consent of the appraiser, and in any event, only with proper written qualification and only in its entirety.

The appraisers herein by reason of this appraisal are not required to give further consultation or testimony, or to be in attendance in court with reference to the property in question unless arrangements have been previously made.

Neither all nor any part of the contents of this report (especially any conclusions as to value, the identity of the appraisers, or the firm with which the appraisers are connected) shall be disseminated to the public through advertising, public relations, news, sales, or other media without the prior written consent and approval of the appraisers.

Unless otherwise stated in this report, the existence of hazardous material, which may or may not be present on the property, was not observed by the appraisers. The appraisers have no knowledge of the existence of such materials on or in the property. The presence of substances such as asbestos, ureaformaldehyde foam insulation or other potentially hazardous materials may affect the value of the property. The value estimate is predicated on the assumption that there is no such material on or in the property that would cause a loss in value. No responsibility is assumed for any such conditions, or for any expertise or engineering knowledge required to discover them. The client is urged to retain an expert in this field, if desired.

#### Specific Assumptions and Limiting Conditions:

The appraised property is being used as a sand and gravel pit and is in operation; however, per the client's request, the appraised value is based on the assumption that the land is vacant with residential development as its highest and best use. An analysis of the pit operations was not completed.

The appraised property includes several communication towers. Again, per the client's request, the appraised value is based on the assumption that the land is vacant. An analysis of the income and value of the towers was not completed.

| ·                             | EXECUTIVE SUMMARY  |
|-------------------------------|--|
| Type of Property Appraised    | 141.87 acres of vacant residential land.   |
| Address                       | 4300 North 1300 West, Pleasant View, Utah.   |
| Location                      | The subject site is located northwest of 4300 North and 1100 west, both are unpaved streets.   |
| Purpose of the Appraisal      | To estimate the market value of the 141.87 acres of vacant land.   |
| Property Rights Appraised     | Fee Simple.  |
| Weber County Parcel Number(s) | 19-001-0007, 0015, 0016 & 0018.  |
| Owner(s) of Record            | 19-001-0007 – Ernest C. & WF Betty Butters. 19-001-0015 – Lois R. Larsen TRUSTEE ½ ETAL. 19-001-0016 – Jerry V. & Louis R. Larsen TRUSTEES. 19-001-0018 – Kent E. & Craig Ray Butters.   |
| Area Data Summary             | Overall, the area has a stable economic base, an expanding population, some job creation, and relatively low unemployment. However, beginning in late 2007—early 2008, and continuing into 2009, the area is experiencing a recession, with mostly decreasing real estate values and increasing unemployment.  |
| Neighborhood Summary          | The neighborhood is located in a residential and agricultural area of Weber County, primarily in Pleasant View City, north of Ogden on the bench. Over the past several years, the neighborhood has been in a growth stage, with many new residential subdivisions being developed. Overall, it is anticipated that the neighborhood will continue to be developed, but at a more moderate pace. Currently, there is a low amount of demand for residential properties and residential property values are declining.                                      |
| Site Summary                  | The site is mostly rectangular in shape, with gradual to steep slopes, and without utilities other than power. Access is provided by 4300 North, an unpaved street. Utilities are located southeast of the property at approximately 4100 North 1100 West. Secondary water is not available. It is currently zoned A-5, and is master planned Rural Low-Density Residential (A-5/A-2) in the city's General Plan. The highest and best use of the site is future low-density residential development. It is currently being used as a sand and gravel pit. |
| Adverse Site Conditions       | Terrain, zoning, utilities.  |
| Land Size                     | 141.87 acres.  |

vii

| EXECUTIVE SUMMARY cont.                             |  |  |  |
|---|--|--|--|
| Improvements  | None.  |  |  |
| Highest and Best Use As Vacant                      | Future low-density residential development.                      |  |  |
| Estimated Market Value<br>Sales Comparison Approach | \$2,600,000.   |  |  |
| Date of Valuation & Date of Inspection              | The date of valuation is the date of inspection, March 10, 2009. |  |  |
| Marketing and Exposure Time                         | 12 to 24 months.   |  |  |

p.4

# **FACTUAL DESCRIPTION**

**p.5** 

# **IDENTIFICATION OF THE SUBJECT PROPERTY**

Address: 4300 North 1300 West, Pleasant View, Utah.

**Location:** The subject site is located northwest of 4300 North and

1100 west, both are unpaved streets.

**Parcel Number(s):** 19-001-0007, 0015, 0016 & 0018.

Owner(s) of Record: 19-001-0007 – Ernest C. & WF Betty Butters.

19-001-0015 - Lois R. Larsen TRUSTEE ½ ETAL. 19-001-0016 - Jerry V. & Louis R. Larsen

TRUSTEES.

19-001-0018 - Kent E. & Craig Ray Butters.

**Legal Description(s):** Included in the report's addendum.

# THE PURPOSE AND OBJECTIVE OF THE APPRAISAL REPORT

The request for an appraisal was made by Kent Butters on behalf of Towers Sand & Gravel LLC. This appraisal report defines the appraisal problem and provides a specific conclusion of value.

As requested, I have provided an estimate of the market value of the fee simple interest of the subject property.

# **DEFINITION OF THE PROPERTY RIGHTS APPRAISED**

The appraised value reflects all rights associated with a fee simple interest in the appraised property. The definition of this interest is an estate without limitation or restrictions but subject to the four powers of government: laxation, eminent domain, escheat, and police power.

The appraisal assumes that the present ownership of the subject property includes all the rights that may be lawfully owned, subject to easements of record.

# **USE AND USER OF THE APPRAISAL**

The intended use of this report is to assist the client and user of the report, Towers Sand & Gravel LLC, in establishing the appraised property's fair market value for estate planning purposes.

# DATE OF VALUATION

The date of valuation is the date of inspection, March 10, 2009.

Wall Appraisal Company, L.L.C.

p.6

# PERSONAL PROPERTY, FIXTURES, AND INTANGIBLE ITEMS

Personal property, equipment, and/or intangible items have not been considered in the determination of the appraised value. These factors have no relevance or influence on the market value of the appraised property.

## **SCOPE OF THE APPRAISAL**

This is a summary appraisal report which is intended to comply with the reporting requirements set forth under Standards Rule 2-2(b) of the Uniform Standards of Professional Appraisal Practice for a Summary Appraisal Report. As such, it presents only summary discussions of the data, reasoning, and analysis that were used in the appraisal process to develop the appraiser's opinion of value. Supporting documentation concerning the data, reasoning, and analyses is retained in the appraiser's file. The appraisal report includes the sales comparison approach to value only. The cost and income approaches were not utilized in this report because the subject is land. The market value estimate is of the fee simple interest in the appraised property. The property was inspected on March 10, 2009. A legal description of the property was obtained from the Weber County Recorder's Office.

In appraising the property, the appraiser:

- Completed a physical inspection of the site.
- Determined the physical and/or economic factors that could affect the property through and
  inspection of the site and immediate neighborhood and consultation with local brokers and
  market publications including the Commerce CRG semi-annual reports. Other statistical facts
  and information may have been provided by the Federal Reserve, Utah Department of
  Workforce Services, Utah State Tax Commission, and the Governor's Office of Planning and
  Budget.
- Obtained market data and comparables from the Wasatch Front Multiple Listing Service, Loopnet, local real estate brokers, appraisers, government officials, individual landlords, individual tenants, and developers.
- Information was gathered and confirmed on comparable land sales. This information was used in the sales comparison approach to arrive at an indication of value. Utah is a non-disclosure state. All comparable data used in this report were confirmed with either the buyer, the seller, the broker, or other persons with first hand knowledge of the transaction.

A survey of the market data indicates that the property would likely sell within 12 to 24 months.

p.7

# **DEFINITION OF MARKET VALUE**

The market value of the property rights appraised is defined as follows:

"The most probable price which a property should bring in a competitive and open market under all conditions requisite to a fair sale, the buyer and seller, each acting prudently and knowledgeably, and assuming the price is not affected by undue stimulus. Implicit in this definition is the consummation of a sale as of a specified date and the passing of title from seller to buyer under conditions whereby:

- A. buyer and seller are typically motivated;
- B. both parties are well informed or well advised, and acting in what they consider their own best interest;
- C. a reasonable time is allowed for exposure in the open market;
- D. payment is made in terms of cash in US dollars or in terms of financial arrangements comparable thereto; and
- E. the price represents the normal consideration for the property sold unaffected by special or creative financing or sales concessions granted by anyone associated with the sale."

Definition of "Market" Value - "Market Value" as defined in the Rules and Regulations, Federal Register, Vol. 55, No. 165, page 34696, as of Friday, August 24, 1990.

p.8

## **AREA DATA CONCLUSIONS**

Nationally, the United States is in a recession. Job losses are at thirty year highs. Many industries are struggling, including the residential real estate market. Utah has joined the majority of the country and is currently experiencing a recession. Job losses are expected to increase in the coming year. The residential building boom has ended, sales have slowed significantly, and residential property values are declining.

For the fourth year in a row, Utah's economy outperformed the nation in 2007. The state led the nation in employment growth, personal income growth, housing price appreciation, and population growth, and had an unemployment rate among the lowest in the nation. In 2008, Utah, like the rest of the country, is experiencing an economical downturn. Unemployment rates have grown and residential property values are declining. Additionally, vacancy rates for retail and office developments are slightly higher than a year ago.

Following the remarkable growth experienced in 2006, most indicators have moderated. Annual employment growth was 4.5% in 2007, after peaking at 5.4% in June of the previous year. The unemployment rate declined from 4.3% in 2005 to 2.9% in 2006, then to 2.7% in 2007. In 2008, unemployment rates have risen even higher. In 2007, Utah experienced the largest level of population increase in its history, adding 84,425 people, bringing the total population of Utah to approximately 2.7 million people. Areas that are experiencing substantial slowing include home sales, residential construction valuation, and single-family dwelling unit permits.

As mentioned, residential construction began to slow in 2007. Employment wages have not increased at the same pace as the pricing of residential real estate in the state. This along with the national sub prime-lending crisis has had its effect on affordability and potential buyers being able to qualify for loans. Despite the residential slowdown, total construction valuation remained strong in 2007 at \$7.1 billion, slightly lower than the record high of \$7.4 billion in 2006. The near \$900 million drop in new residential construction valuation, spurred on in part by over-building, tighter lending standards, and increasing home prices, was offset by \$500 million in new nonresidential construction valuation, a 32% increase over the previous year. Following a near record high of 19,900 in 2006, there were 14,000 new single-family homes permitted in 2007. This was the lowest amount of single-family construction activity since 2001. There were only 5,500 single-family home building permits issued in 2008. Multifamily building permits were up 10% in 2007.

Utah's economy is predicted to continue its decline into 2009, and then head toward long-term average rates of growth. Risks to the forecast include falling consumer confidence, the national housing downturn, and tighter mortgage lending standards, reduced consumer access to credit, higher heating and gas prices, and increased stock market volatility. Also, a further increase in the loss of jobs in the state is a major concern.<sup>2</sup>

<sup>&</sup>lt;sup>2</sup> http://governor.utah.gov/dea/ERG/2008ERG.pdf

## **NEIGHBORHOOD DESCRIPTION**

#### Proximity:

The subject neighborhood is located in Pleasant View City. Pleasant View is a suburb of Ogden City, located approximately 10 miles north of Ogden's CBD.

#### Boundaries and Accessibility:

The boundaries consist of the Pleasant View City border to the north, Pleasant View Drive to the south, State Highway 89 to the east, and the Pleasant View City border to the west.

The accessibility of the neighborhood is rated as good.

#### Jurisdiction:

The neighborhood is within the jurisdiction of Pleasant View City. The city provides all major services and controls development within its borders.

#### Types of Development:

Development within the neighborhood consists of some commercial/retail buildings, public buildings, and residential developments. Many of the commercial improvements are located along State Highway 89 and Pleasant View Drive.

#### Build Up:

The subject neighborhood is about 50 percent developed and is primarily residential and agricultural in nature. Commercial developments are located mainly along the main traffic arteries. At present, there is a low demand for additional residential development throughout the neighborhood.

#### Adequacy of Utilities:

All utilities are available within the area. Each utility and its governing entity are listed below. The subject site is located on Pleasant View's northern bench. Other than power, utilities are not at the property. Secondary water is not available.

| Water       | Pleasant View City Water Department |
|-------------|-------------------------------------|
| Sewer       | Pleasant View City                  |
| Electricity | Rocky Mountain Power                |
| Natural Gas | Questar                             |
| Telephone   | Qwest                               |

#### Detrimental Influences:

The neighborhood has no known significant detrimental influences.

#### Conclusion:

The neighborhood is located in a residential and agricultural area of Weber County, primarily in Pleasant View City, north of Ogden on the bench. Over the past several years, the neighborhood has been in a growth stage, with many new residential subdivisions being developed. Overall, it is anticipated that the neighborhood will continue to be developed, but at a more moderate pace. Currently, there is a low amount of demand for residential properties and residential property values are declining.

## SITE DESCRIPTION

Address: 4300 North 1300 West, Pleasant View, Utah.

**Location:** The subject site is located northwest of 4300 North and

1100 west, both are unpaved streets.

**Shape:** Mostly rectangular.

Frontage: None on a fully improved street. Over 2,600 feet on 4300

West, a dirt road.

Land Size: 141.87 acres.

**Topography:**The natural terrain of the land is sloping with gradual to

steep slopes.

**Drainage:** Southwesterly.

Soil: A soil report was not provided. It is assumed that there are

no hidden conditions of the soil or subsoil that would change the value of the land, or affect the value of any improvements to the property. It is also assumed that soil

conditions can support development of the subject site.

<u>Utilities:</u> Only power is available to the property. Secondary water

is not available. All other utilities are located southeast of

the property at approximately 4100 North 1100 West.

**Street Improvements:** 4300 North is an unpaved dirt road that provides access to

the subject property.

Flood Zone: The federal flood hazard map for the area shows that the

subject property is located in an area of minimal flooding, outside the 500 year flood plain, as referenced on FEMA

Panel #49057C0200E, dated December 16, 2005.

Visibility: Good as it sits high on Pleasant View's northern bench.

Access: 4300 North.

Easements and Right of Ways:

It is assumed that typical public utility easements exist on one or more of the site's borders. A title report that would arrived the suitance of the site's borders.

reveal the existence of any easements and/or right-ofways was not provided. It is assumed that any easements

Wall Appraisal Company, L.L.C.

and/or right-of-ways do not adversely impact the development potential of the property.

#### Hazardous Substances:

An environmental study of the subject site has not been provided. The value shown in this report assumes that the subject site is free from any toxic materials or environmental hazards that may have a negative impact on the value of the land or its development potential. If the site or buildings are found to be contaminated with hazardous materials, it is likely that the market value of the property would be negatively affected.

#### **Present Improvements:**

None.

## Surrounding Improvements:

Vacant land in all directions. Deer Crest Subdivision is located southeast of the subject at approximately 4100 North 1100 West.

#### Zoning:

The subject property is under the jurisdiction of Pleasant View City and is zoned A-5 and is mater planned A-2. These zoning classifications allow for a minimum single-family residential lot size of 5 and 2 acres.

# TAX AND ASSESSMENT DATA

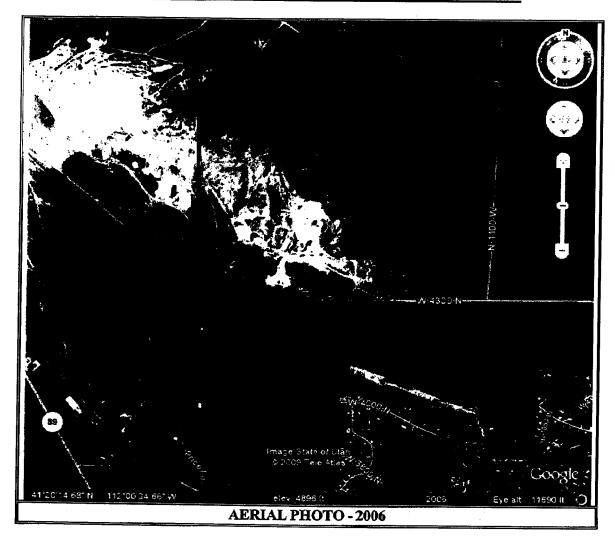
Included in the report's addendum.

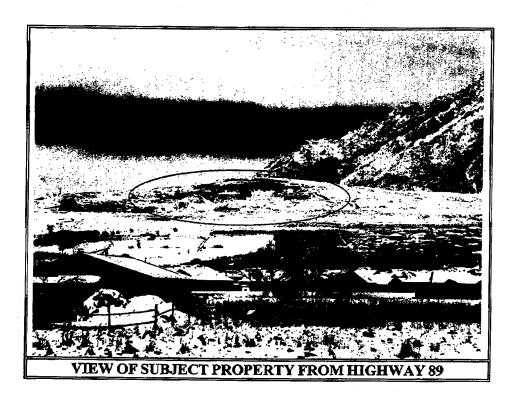
# RECENT HISTORY OF THE PROPERTY

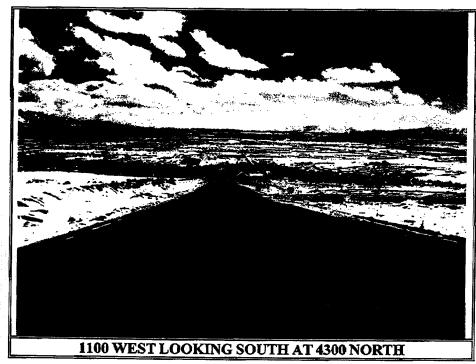
The subject property has been under the same ownership for many years.

To my knowledge, no sales or listings of the subject property have taken place in the past three years.

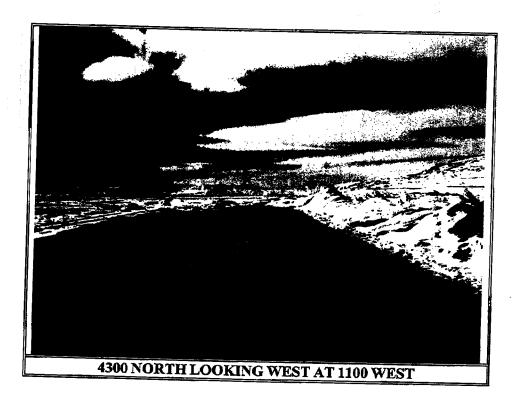
# PHOTOGRAPHS OF THE APPRAISED PROPERTY

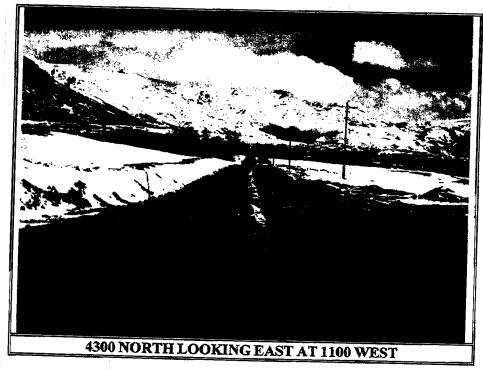




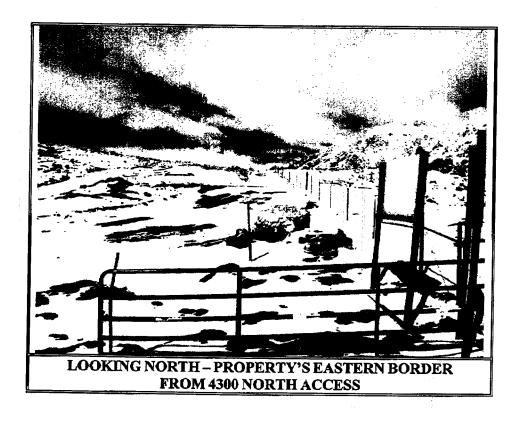


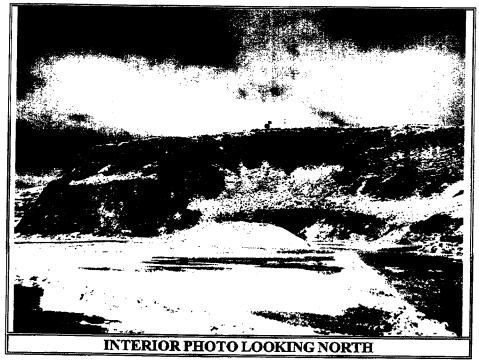
Wall Appraisal Company, L.L.C.



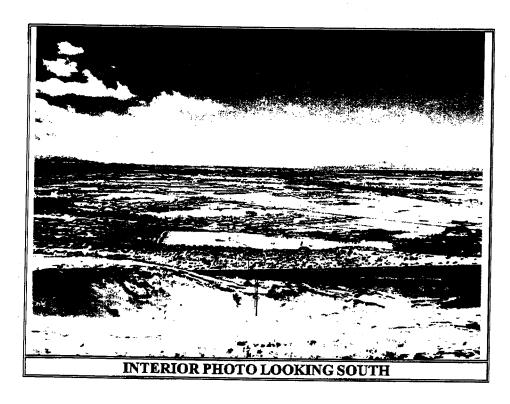


Wall Appraisal Company, L.L.C.



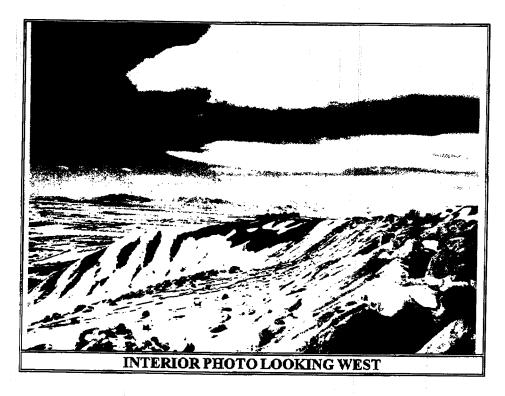


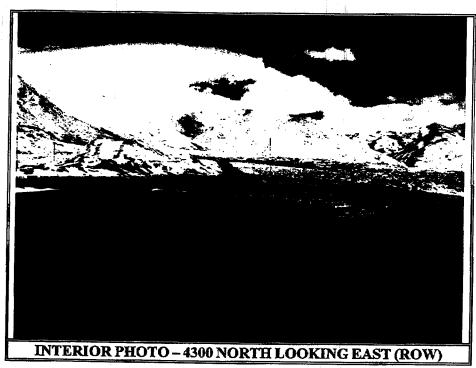
Wall Appraisal Company, L.L.C.



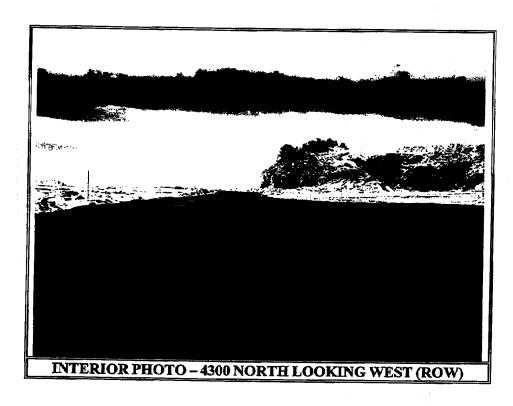


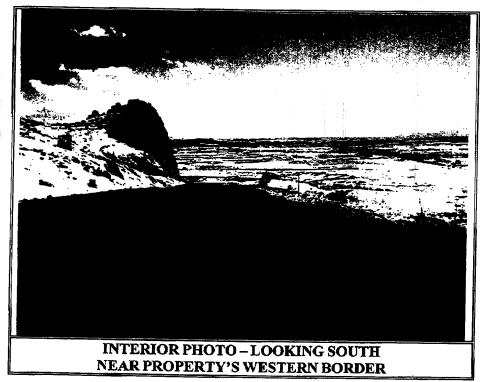
Wall Appraisal Company, L.L.C.



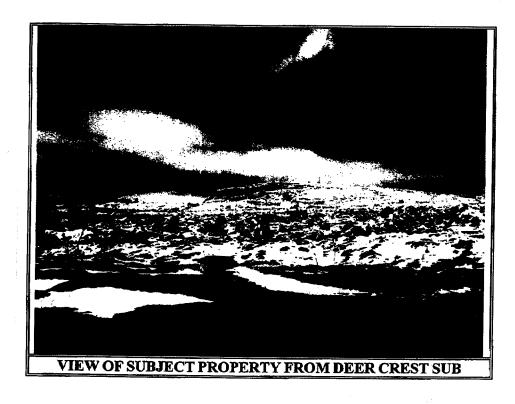


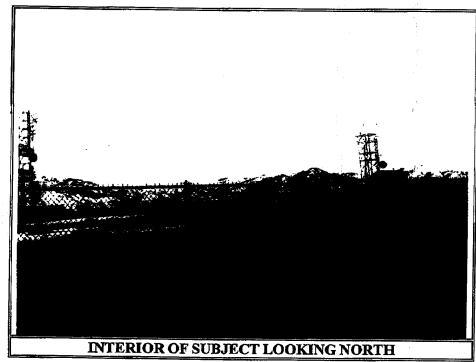
Wall Appraisal Company, L.L.C.



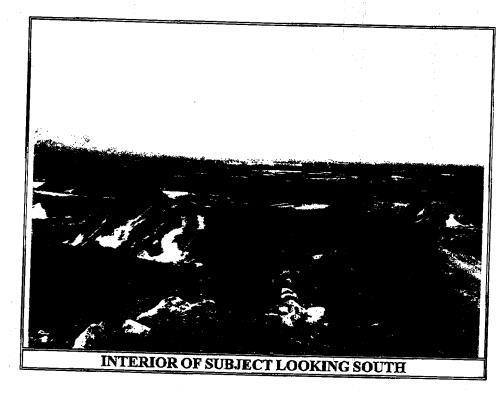


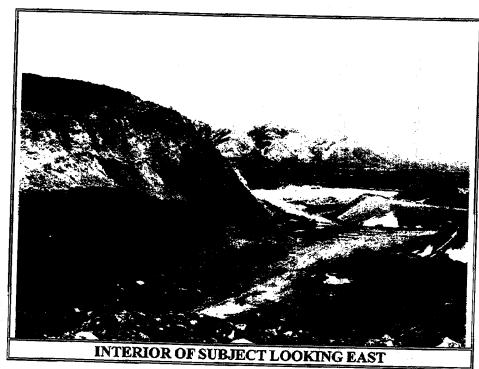
Wall Appraisal Company, L.L.C.



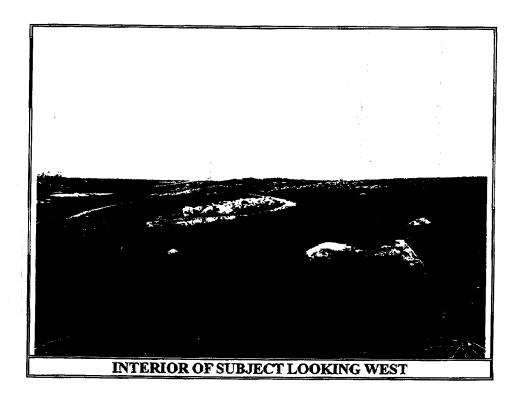


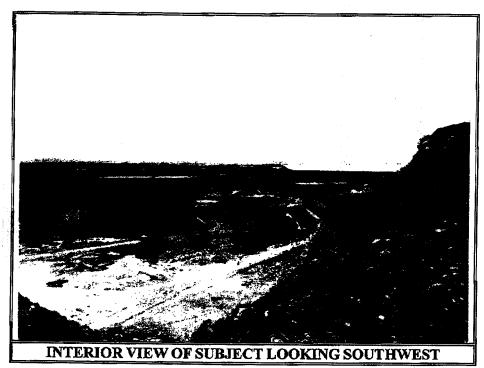
Wall Appraisal Company, L.L.C.





Wall Appraisal Company, L.L.C.





Wall Appraisal Company, L.L.C.

# ANALYSIS OF DATA AND OPINIONS OF THE APPRAISER

p.25

## **HIGHEST AND BEST USE**

A market value estimate requires a highest and best use analysis of the subject site. The highest and best use analysis determines the basis on which the appraised property is valued. (Assumption: The appraised property is being used as a sand and gravel pit and is in operation; however, per the client's request, the appraised value is based on the assumption that the land is vacant with residential development as its highest and best use. An analysis of the pit operations was not completed.)

The definition of highest and best use is:

The reasonably probable and legal use of vacant land or an improved property, which is physically possible, appropriately supported, financially feasible, and that results in the highest value.<sup>3</sup>

Two procedures are used to determine a property's highest and best use. The first is an analysis of the site as if it were vacant. The second is an analysis of any existing improvements and their influence upon the site's highest and best use. The site is unimproved, therefore, only the an as vacant analysis is applicable.

The use concluded in the analysis must meet the criteria of being:

Physically possible; Legally permissible; Financially feasible; and Maximally productive.

# Highest and Best Use of the Site as Vacant

#### Physically Possible:

The subject site is sloping without all utilities and without frontage on a fully improved street. However, all utilities are within a mile to two mile radius, 4300 North provides access to the property, and the topography appears to be developable. The property does not have secondary water rights.

Therefore, considering the physical characteristics of the site, it is concluded that the land is developable.

<sup>&</sup>lt;sup>3</sup> The Appraisal of Real Estate, American Institute of Real Estate Appraisers, Ninth Edition, 1987 pp. 269.

Wall Appraisal Company, L.L.C.

p.26

#### Legally Permissible:

The subject property is under the jurisdiction of Pleasant View City and is zoned A-5 and is mater planned A-2. These zoning classifications allow for a minimum single-family residential lot size of 5 and 2 acres.

#### Financial Feasibility:

A financially feasible use must be one that can provide the highest return over a prolonged time. The use will be constrained by zoning restrictions and the physical characteristics of the land. Also considered are current economic trends, neighborhood influences, and existing supply-demand characteristics, as they pertain to real estate.

The subject neighborhood has received development pressure, pertaining to residential construction, over the past ten years. Low interest rates and the availability of financing resulted in increased land development. However, starting in late 2007, the availability of financing began to diminish and the amount of foreclosures began to increase, partly due to the fact that the pricing of real estate grew at a more rapid pace than household income growth. This has had its affect on the residential housing market in the neighborhood. Lot sales and building permits have decreased substantially over the past year and a half.

Considering the current market, the development of building lots may or may not be considered financially feasible depending on the size and costs of the project.

#### Maximally Productive Use and Conclusion (as vacant):

After considering the above factors, I am of the opinion that the highest and best use of the land as vacant would be future low-density single-family residential development when lot sales begin to increase and the inventory of unsold lots in the neighborhood begins to diminish.

# AN OVERVIEW OF THE VALUATION PROCESS

It is essential when estimating the market value of a given property to use as much pertinent information from the market as possible. The data are typically reconciled into an estimate of value using three traditional approaches to value; the sales comparison, cost, and income approaches to value. The subject is vacant land. Therefore, only the sales comparison approach to value is applicable.

In the Sales Comparison Approach, land sales, similar to the subject, are analyzed for differences and adjusted to the subject land. Adjustments are made to reflect differences in location, configuration, topography, zoning and entitlements, available utilities, and size, in addition to sale conditions and market conditions that change over time.

# SALES COMPARISON APPROACH

In this section of the report, a sales comparison is made between the subject land and comparable land sales. This method is based on the principle of substitution, which states that an informed buyer will pay no more for a property than it would cost to buy similar property with comparable characteristics and utility. The unit of comparison will be the sales price per acre.

The following land sales were used for comparison purposes:

p.28

#### **COMPARABLE LAND SALES**

#### Land Sale Comparable #1 (Listing)

#### Identification:

Location City/State

Parcel Number(s)

4300 North 1100 West

Pleasant View, Utah

16-012-0026, 0009 & 19-001-0008

#### Land Description:

Land Size Configuration

Topography
Zoning

Utilities

153.62 Acres

Mostly Rectangular

Sloping A-5/A-2

A-3/A-2

All Available in Area (4100 North 1100 West). No secondary water rights.

#### Transaction:

Date of Sale Sales Price

Financing
Cash Equivalent Sales Price

Seller Buyer

Verification

Listing (6-08)

\$9,055,910

Cash \$9,055,910

Pleasant View 130 LLC

N/A

Marc Hansen, Agent - WFRMLS #808850,

807998 & 808006

#### Unit of Comparison:

Asking Price/Acre

\$58,950

#### Remarks:

This is the listing for the land located directly east of the subject site. In contrast to the subject site, utilities are several hundred feet closer and the land is not being used as a sand and gravel pit. Parcels 16-012-0026 & 16-012-0009 (133.49 acres) sold in August of 2005 for \$4,800,000 or \$35,958 per acre and parcel 19-001-0008 (20.13 acres) sold in January of 2006 for \$287,500 or \$14,282 per acre. Combined, the 153.62 acres sold for \$33,117 per acre which is more inline with the current market value of the subject land.

#### Land Sale Comparable #2 (Listing)

#### Identification:

Location City/State

3800 North 1050 East North Ogden, Utah 16-044-0016

Parcel Number(s)

#### Land Description:

Land Size
Configuration
Topography

25.18 Acres Rectangular Sloping

Zoning

HP-3 (2-Acre Min)

Utilities

All Available to the South at 3400 North

#### Transaction:

Date of Sale Sales Price Listing (8-07) \$982,020

Financing
Cash Equivalent Sales Price

Cash \$982,020

Seller

Neil Schoenberger

Buyer

N/A

Verification

Robyn Scott, Agent - WFRMLS #840283

#### Unit of Comparison:

Asking Price/Acre

\$39,000

#### Remarks:

This comparable land is located east of the subject, on North Ogden's northern bench. Utilities are not to the property, similar to the subject, and it is land-locked. In early 2007, this parcel, along with parcel 16-044-0023 (a total of 37.31 acres) were under contract to be purchased for \$2,293,980 or \$61,484 per acre. The sale failed.

#### Identification:

Location

1830 West & 1780 West Pleasant View Dr

City/State

Pleasant View, Utah 19-015-0047 & 0059

Parcel Number(s)

#### Land Description:

Land Size

30.08 Acres & 27.15 Acres

Configuration Topography Zoning Utilities

Irregular
Sloping
A-5/RE-20
All Available

Transaction:

Date of Sale

ale

5-06 & 3-07

Sales Price

\$1,650,000 & \$1,500,000

Financing

Cash

Cash Equivalent Sales Price

\$1,650,000 & \$1,500,000

Seller

Carol & Jerry Weaver, Trustees & J.W.J.

Buyer

Edge Holdings LLC

Verification

Purchase Contract & Buyer

#### Unit of Comparison:

Sales Price/Acre

\$54,854 & \$55,249

#### Remarks:

This comparable represents two separate land sales adjacent to one another and purchased by the same investor. The land is located southwest of the subject with frontage on Pleasant View Drive. The zoning or master plan for the area allows for 20,000 square foot lots.

#### Identification:

Location City/State

Parcel Number(s)

3600 North 950 East North Ogden, Utah

16-042-0001, 0002, 0003, 0004, 0005 &

0037

#### Land Description:

Land Size Configuration

Zoning Topography

Utilities

128.44 Acres

Rectangular

HP-2 (12,500 SF Min)

Sloping

All Available to the South at 3400 North

#### Transaction:

Date of Sale Sales Price

Financing

Cash Equivalent Sales Price

Seller Buyer Verification 9-06

\$8,348,600

Cash

\$8,348,600

Wentworth Development LLC Republic Development LLC

Purchase Contract

#### Units of Comparison:

Sales Price/Acre

\$65,000

#### Remarks:

This comparable land is located east of the subject, on North Ogden's northern bench. It was purchased to develop into a 173 single-family residential lot subdivision, known as the North Ogden Cove Subdivision.

#### Identification:

Location City/State

Parcel Number(s)

3200 North 1150 West

Pleasant View, Utah

19-013-0086

#### Land Description:

Land Size

Configuration

Zoning Topography Utilities 19.15 Acres

Mostly Rectangular

RE-15 Sloping

All Available

#### Transaction:

Date of Sale

Sales Price Financing

Cash Equivalent Sales Price Seller

Büyer

Verification

1-06

\$1,273,000

Cash

\$1,273,000 Lynn Maycock

Mike Schultz Construction Inc.

Purchase Contract

#### Units of Comparison:

Sales Price/Acre

\$66,475

#### Remarks:

This comparable land is located south of the subject between Highway 89 and Pleasant View Drive.

#### Identification:

Location

City/State

Parcel Number(s)

4600 North 1200 West

Pleasant View, Utah

19-001-0008

#### Land Description:

Land Size
Configuration

Topography Zoning

Utilities

20.13 Acres

Rectangular Sloping

A-5/A-2

All Available in Area (4100 North 1100 West). No Secondary Water Rights.

#### Transaction:

Date of Sale Sales Price

Financing

Cash Equivalent Sales Price Seller

Buyer

Verification

1-06

\$287,500

Cash

\$287,500

Simeon B Cragun, Etal Pleasant View 130 LLC

Kipp Hoffman, Agent - WFRMLS #477884

#### Unit of Comparison:

Selling Price/Acre

\$14,282

#### Remarks:

This sale is part of the listing that makes up sale comparable #1. It is the northeast corner of the SE  $\frac{1}{4}$  of Section 13. The subject makes us the rest of the SE  $\frac{1}{4}$  of Section 13.

|               |  | Summary of La                          | nd Sales (Before   | Adjustments)                               |   |   |
|---------------|--|--|--|--|---|---|
|               | Comp #1                                  | Comp. #2                               | Comp. #3   | Comp. #4                                   | Comp. #5                                  | Comp. #6                                  |
| Location      | 4300 North<br>1100 West<br>Pleasant View | 3800 North<br>1050 East<br>North Ogden | 1830 & 1780<br>West Pleasant<br>View Drive,<br>Pleasant View | 3600 North<br>950 East,<br>North Ogden     | 3200 North<br>1150 West,<br>Pleasant View | 4600 North<br>1200 West,<br>Pleasant View |
| Land Size     | 153.62 Acres                             | 25.18 Acres                            | 30.08 Acres & 27.15 Acres                                    | 128.44 Acres                               | 19.15 Acres                               | 20.13 Acres                               |
| Configuration | Mostly<br>Rectangular                    | Rectangular                            | Irregular  | Rectangular                                | Mostly<br>Rectangular                     | Rectangular                               |
| Topography    | Sloping                                  | Sloping                                | Sloping  | Sloping                                    | Sloping                                   | Sloping                                   |
| Zoning        | A-5/A-2                                  | HP-3<br>(2-Acre Min)                   | A-5/RE-20  | HP-2 (12,500<br>SF Min)                    | RE-15                                     | A-5/A-2                                   |
| Utilities     | All Available<br>in Area                 | All Available to South at 3400 No.     | All Available  | All Available<br>to South at<br>3400 North | Ali Available                             | All Available<br>in Area                  |
| Date of Sale  | Listing 6-08                             | Listing 8-07                           | 5-06 & 3-07  | 9-06                                       | 1-06                                      | 1-06                                      |
| Sales Price   | \$9,055,910                              | <b>\$982</b> ,020                      | \$1,650,000 &<br>\$1,500,000                                 | \$8,348,600                                | \$1,273,000                               | \$287,500                                 |
| Price/Acre    | \$58,950                                 | \$39,000                               | \$54,854 &<br>\$55,249                                       | \$65,000                                   | \$66,475                                  | \$14,282                                  |

|                         | LAND S        | SALES ADJUS     | STMENT GR      | ID          |             |            |
|-------------------------|---------------|-----------------|----------------|-------------|-------------|------------|
| Location                | 4300 North 13 | 300 West, Pleas | sant View, Uta | h           |             |            |
| Zoning                  | A-5/A-2       | ,               |                |             |             |            |
| Land Size               | 141.87 Acres  |                 |                |             |             | !          |
|                         |               |                 | COMPARA        | BLES        |             |            |
|                         | 1             | 2               | 3              | 4           | 5           | 6          |
| Sales Price             | \$9,055,910   | \$982,020       | \$3,150,000    | \$8,348,600 | \$1,273,000 | \$287,500  |
| Adjustments             |               |                 |                |             |             |            |
| Property Rights         | \$0           | \$0             | \$0            | \$0         | <b>\$0</b>  | \$0        |
| Adjusted Price          | \$9,055,910   | \$982,020       | \$3,150,000    | \$8,348,600 | \$1,273,000 | \$287,500  |
| Financing Terms         | \$0           | \$0             | <b>\$0</b>     | \$0         | \$0         | <b>\$0</b> |
| Conditions of Sale      | (\$2,716,773) | (\$49,101)      | \$0            | <b>\$0</b>  | \$0         | \$0        |
| Adjusted Price          | \$6,339,137   | \$932,919       | \$3,150,000    | \$8,348,600 | \$1,273,000 | \$287,500  |
| Date of Sale            | Listing 6-08  | Listing 8-07    | 5/06 & 3/07    | Sep-06      | Jan-06      | Jan-06     |
| Market Conditions Adj.  | -10%          | -20%            | -15%           | -15%        | 5%          | 5%         |
| Adjusted Price          | \$5,705,223   | \$746,335       | \$2,677,500    | \$7,096,310 | \$1,336,650 | \$301,875  |
| Unit of Comparison      |               |                 |                |             |             |            |
| Size (Acres)            | 153.62        | 25.18           | 57.23          | 128.44      | 19.15       | 20.13      |
| Price per Acre          | \$37,139      | \$29,640        | \$46,785       | \$55,250    | \$69,799    | \$14,996   |
| Location                | 0%            | 5%              | 0%             | 5%          | 0%          | 0%         |
| Access/Frontage         | -5%           | 10%             | -5%            | -5%         | -5%         | 25%        |
| <b>Physical Factors</b> |               |                 |                |             |             |            |
| Size                    | 0%            | -15%            | -10%           | 0%          | -15%        | -15%       |
| Configuration           | 0%            | 0%              | 0%             | 0%          | 0%          | 0%         |
| Topography              | -25%          | -25%            | -25%           | -25%        | -25%        | -5%        |
| Zoning                  | 0%            | 0%              | -20%           | -25%        | -25%        | 0%         |
| Utilities               | -5%           | -5%             | -10%           | -10%        | -10%        | 0%         |
| Adjusted Price / Acre   | \$24,140      | \$20,748        | \$14,035       | \$22,100    | \$13,960    | S15,746    |
| Total % Change          | -35%          | -30%            | -70%           | -60%        | -80%        | 5%         |
| Cumulative Adjustment   | 75%           | <b>8</b> 5%     | 85%            | 85%         | 85%         | 50%        |
| Relevant Influence      | 17%           | 17%             | 17%            | 17%         | 17%         | 17%        |
| 100%                    | Minimum       | Maximum         |                |             |             |            |
| Adjusted Value Range    | \$13,960      | \$24,140        |                |             |             | ;          |
| Weighted Influence      | \$18,455      |                 |                |             |             |            |

#### **ANALYSIS OF THE LAND SALES**

After analyzing the comparable data and making the necessary adjustments, the land sales have adjusted values ranging from \$13,960 to \$24,140 per acre. Each comparable received an equal weighting. Based on the analysis, the indicated market value of the subject property is estimated to be \$18,500 per acre (rounded) or:

141.87 acres @ \$18,500 per acre = \$2,624,595

Rounded to \$2,600,000

#### FINAL ESTIMATE OF VALUE

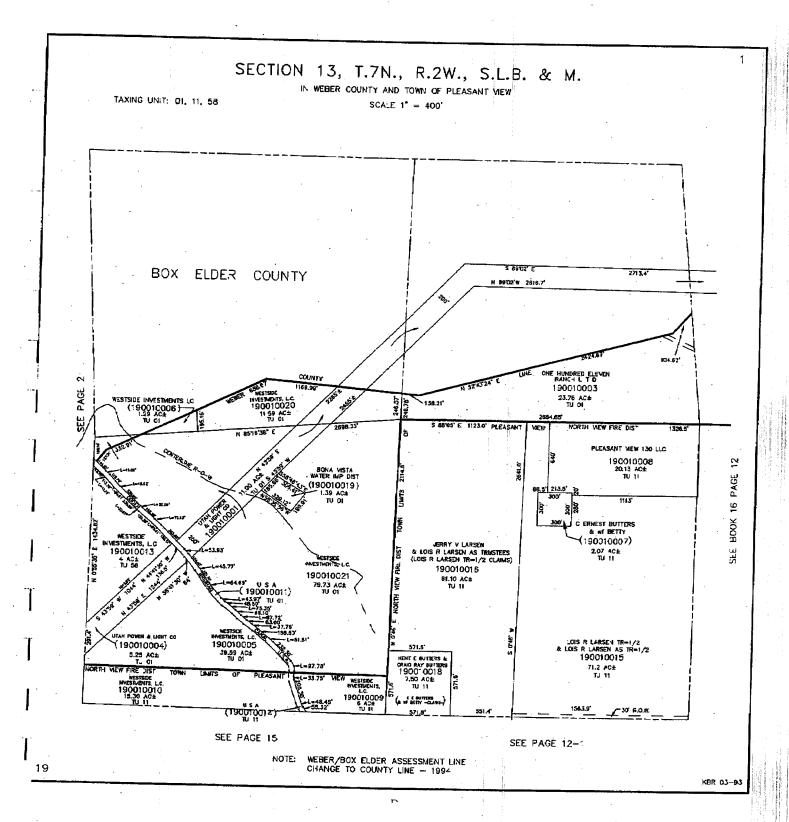
Therefore, after inspecting the appraised property and completing the appraisal report, I am of the opinion that the market value of the subject property, representing the fee simple estate, as of the date of valuation, March 10, 2009, is:

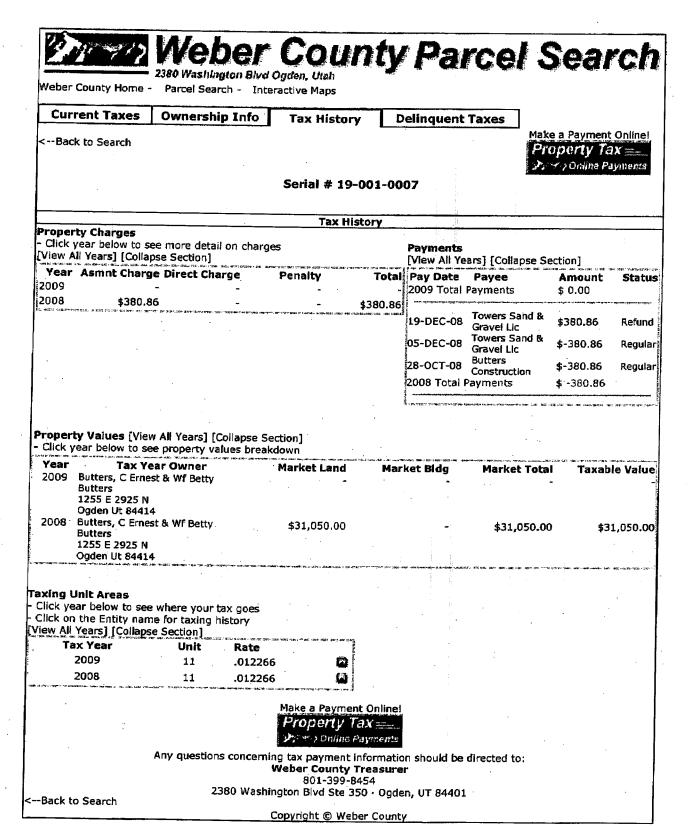
## TWO MILLION SIX HUNDRED THOUSAND DOELARS

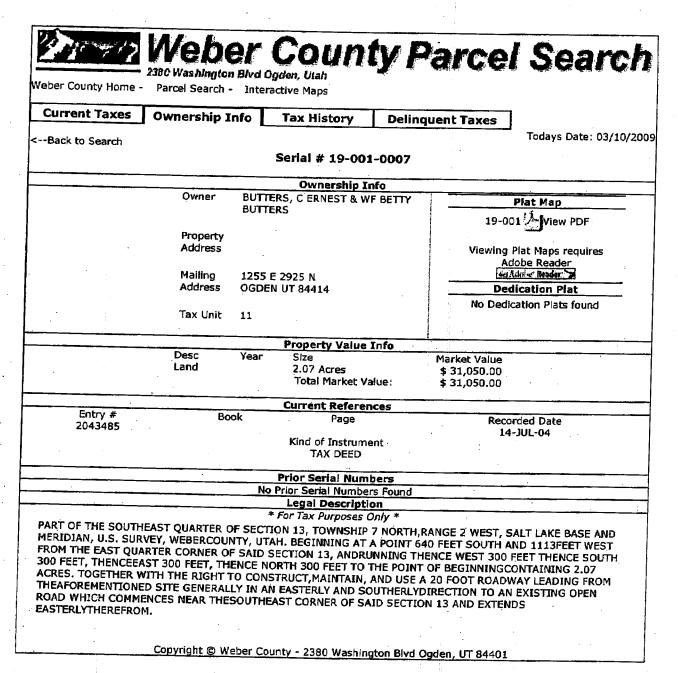
Marketing time: The above value is based on a 12 to 24 month exposure time, which is also the estimated average marketing time.

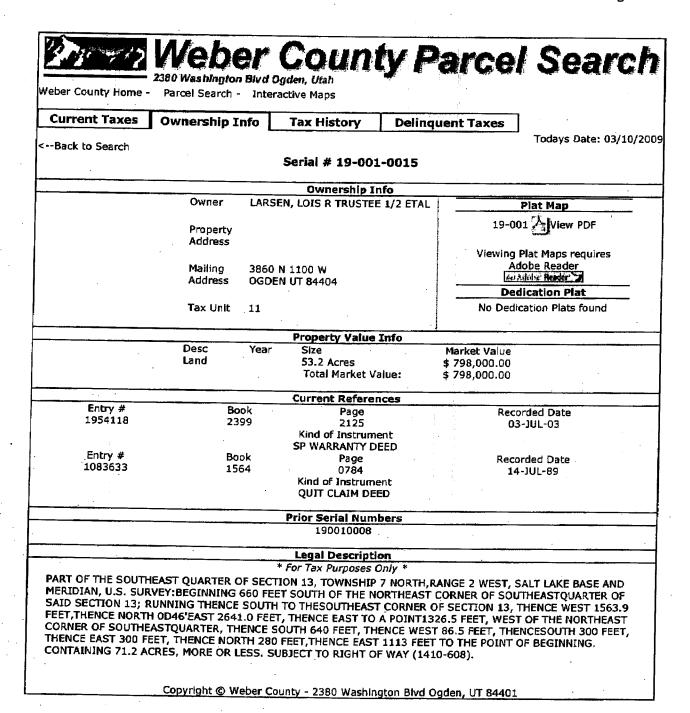
34

**ADDENDUM** 











# Weber County Parcel Search 2380 Washington Blvd Ogden, Utah

Parcel Search - Interactive Maps Weber County Home -

**Current Taxes** 

Ownership Info

Tax History

**Delinquent Taxes** 

<--Back to Search



Serial # 19-001-0015

| 7 | Га | X | Hi | st | 0 | Г |
|---|----|---|----|----|---|---|
|   |    |   |    |    |   |   |

**Property Charges** 

2009

2008

Click year below to see more detail on charges

[View Ali Years] [Collapse Section]

\$9,788.27

**Penaity** 

Year Asmnt Charge Direct Charge

\$9,788.27

**Payments** 

Market Bldg

[View All Years] [Collapse Section]

Total Pay Date Payee 2009 Total Payments **Amount** Status

\$ 0.00

Towers Sand & 05-DEC-08 Gravel Uc

\$-9,788.27 Regular

2008 Total Payments

\$ -9,788.27

Property Values [View All Years] [Collapse Section]

Click year below to see property values breakdown

Tax Year Owner Larsen, Lois R Trustee 1/2 Etal 3860 N 1100 W 2009

Ogden Ut 84404 2008 Larsen, Lois R Trustee 1/2 Eta! 3860 N 1100 W

\$798,000.00

**Market Land** 

\$798,000.00

**Market Total** 

Taxable Value

\$798,000.00

Taxing Unit Areas

Click year below to see where your tax goes

Click on the Entity name for taxing history

[View All Years] [Coliapse Section]

Ogden Ut 84404

| Tax Year   | Unit                   | Rate   | 1                           |
|--|------------------------|--|-----------------------------|
| 2009   | 11                     | .012266  |                             |
| 2008   | 11                     | .012266  | ۵                           |
| Section and analysis of the state of the section of | DESCRIPTION OF SERVICE | Milipare - (Ministrative annihilation and the controller) in the ministrative and the controller in th | CROSE AND ASSESSMENT OF THE |

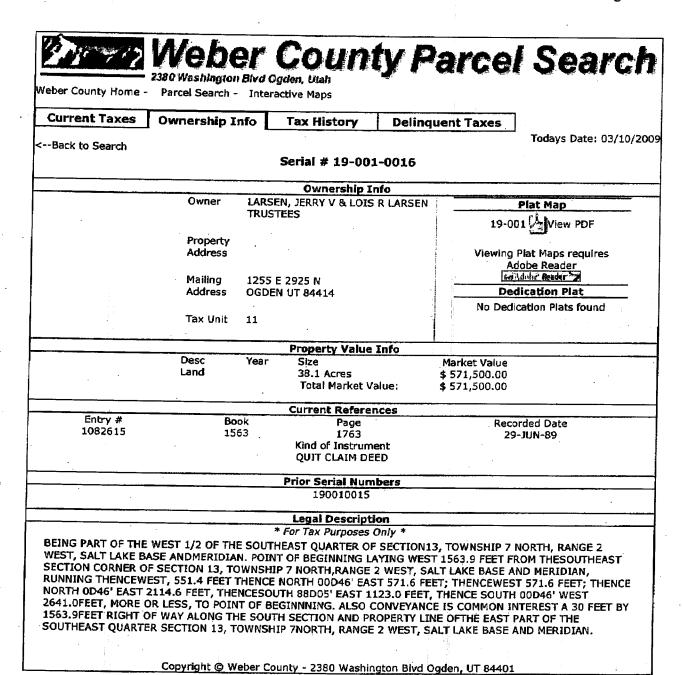


Any questions concerning tax payment information should be directed to: Weber County Treasurer 801-399-8454

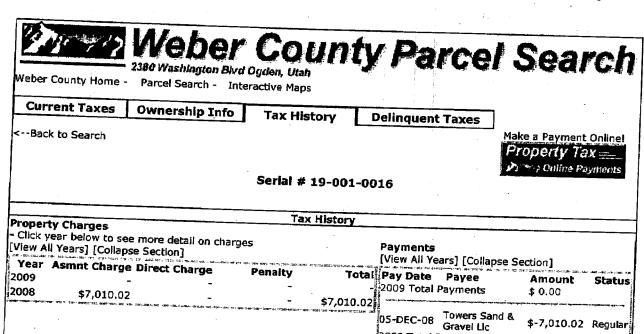
2380 Washington Blvd Ste 350 · Ogden, UT 84401

<--Back to Search

Copyright @ Weber County



\$ -7,010.02



Property Values [View All Years] [Collapse Section] - Click year below to see property values breakdown

| Year<br>2009            | Larsen, Jerry V & Lois R Larsen  | Market Land   | Mark | et Bidg    | Market Total | Taxable Value |
|-------------------------|--|---|------|------------|--------------|---------------|
| ļ.                      | rustees % C E Butters  | • ,   | *    | <b>-</b> } | -            | -             |
|                         | 1255 E 2925 N  | •   |      |            |              |               |
|                         | Ogden Ut 84414   |   |      |            |              |               |
| 2008                    | Larsen, Jerry V & Lois R Larsen<br>Trustees % C E Butters<br>1255 E 2925 N | \$571,500.00  |      | •          | \$571,500.00 | \$571,500.00  |
| 14th side-fisid-case us | Ogden Ut 84414   | CAN TRANSPORTE TO TRANSPORTED SOURCE AND A SERVICE COMPANY OF A SERVICE |      |            |              |               |

2008 Total Payments

Taxing Unit Areas

Click year below to see where your tax goes Click on the Entity name for taxing history [View All Years] [Collapse Section

| Tay Year                                  | e Secrioiii  | TO CAP UP AND A DESCRIPTION OF THE PARTY OF |                                |
|---|--|---|--------------------------------|
| Tax Year                                  | Unit   | Rate  | non-1887 (allower) Man Stones. |
| 2009                                      | 11   | 012266  |                                |
| 2008                                      | 11   | .012266   | 8                              |
| SECTION OF SECTIONS OF SECTION OF SECTION | Security and against the security of the secur |   | ₩.                             |

Make a Payment Online! Property Tax= 🤲 7 Online Payments

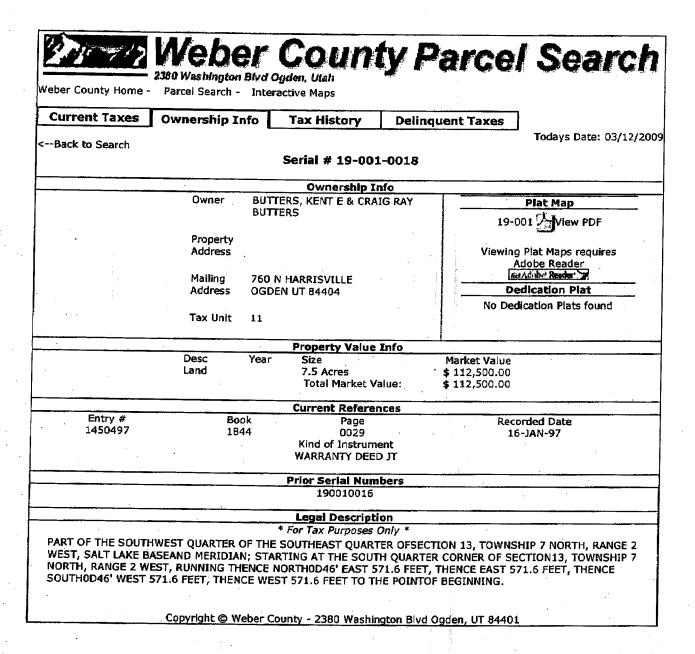
Any questions concerning tax payment information should be directed to:

Weber County Treasurer 801-399-8454

Back to Search

2380 Washington Blvd Ste 350 · Ogden, UT 84401

Copyright @ Weber County



Parcel Search

# Weber County Parcel Search 2380 Washington Blvd Ogden, Utah

Weber County Home -Parcel Search - Interactive Maps

**Current Taxes** 

Ownership Info

**Tax History** 

**Delinquent Taxes** 

<--Back to Search

Make a Payment Online! Property Tax = 79 Online Payments

Serial # 19-001-0018

| Property                   | Charge   |                               |  | History                          |  |                                       |
|----------------------------|--|-------------------------------|--|----------------------------------|--|---------------------------------------|
| - Click yea<br>[View All Y | r below to see more<br>(ears] [Collapse Sect                 | tion]                         | rges   |                                  | Payments<br>[View All Years] [Collapse                     | Section]                              |
| 7ear As<br>2009<br>2008    | smnt Charge Direct \$1,379.93                                | t Charge<br>-<br>-            | Penalty -  | Total                            | Pay Date Payee<br>2009 Total Payments                      | Amount Status<br>\$ 0.00              |
| ku wur-e-mme darme, mee    | DEEL NEW POT MENTERS - 2001 V GRE, LIGHTING IN BOUNDARY HERY | IN PORCE SEE SEE AND CONTROLS | WYNER, SHE LICEDIVISIES SEERNS INSUBSION AND SHE | rest representation committees ! | 05-DEC-08 Towers Sand<br>Gravel Lic<br>2008 Total Payments | & \$-1,379.93 Regular<br>\$ -1,379.93 |

Property Values [View All Years] [Collapse Section]

Click year below to see property values breakdown

| <b>Year</b> 2009        | Tax Year Owner Butters, Kent E & Craig Ray Butters | Market Land  | Market Bldg    | Market Total | Taxable Value |
|-------------------------|--|--------------|----------------|--------------|---------------|
|                         | 760 N Harrisville<br>Ogden Ut 84404                |              | . '            |              |               |
| 2008                    | Butters, Kent E & Craig Ray<br>Butters             | \$112,500.00 | . <del>-</del> | \$112,500.00 | \$112,500.00  |
| . AD Breddid (205) (30) | 760 N Harrisville<br>Ogden Ut 84404                |              |                |              |               |

Taxing Unit Areas

Click year below to see where your tax goes

Click on the Entity name for taxing history

[View All Years] [Collapse Section]

| Tax Year | Unit | Rate    | ************************************** |
|----------|------|---------|--|
| 2009     | 11   | .012266 |  |
| 2008     | 11   | .012266 | ۵                                      |



Any questions concerning tax payment information should be directed to: Weber County Treasurer

801-399-8454 2380 Washington Blvd Ste 350 · Ogden, UT 84401

Back to Search

Copyright @ Weber County





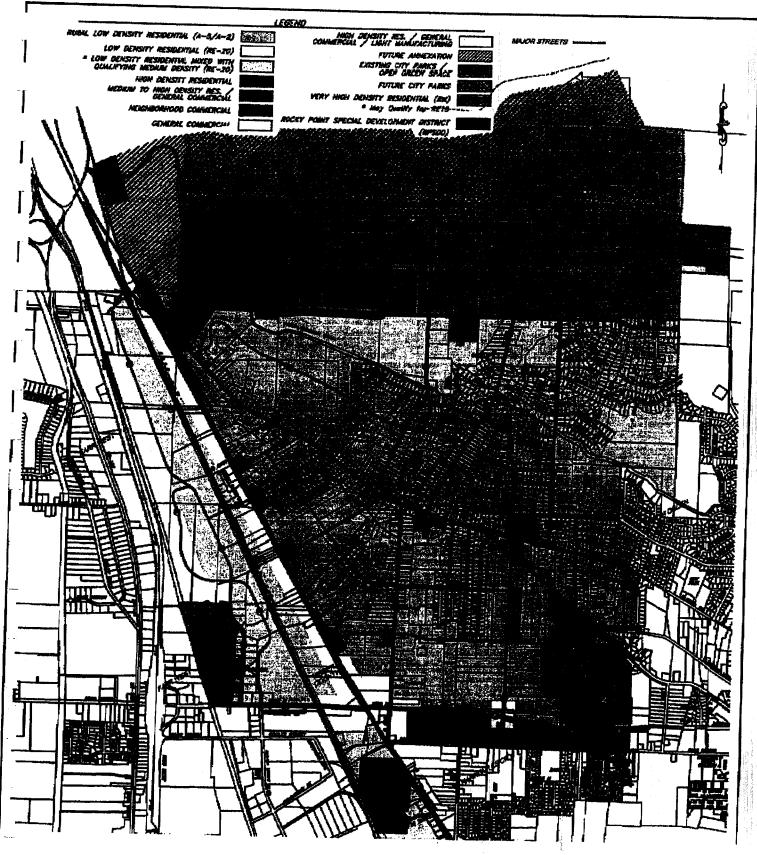
JONES & ASSOCIATES

Consulting Engineers

1716 East 5600 South South Ogden, Utoh 84403 476-9767 FAX 476-9768 PLEASANT VIEW CITY CORPORATION

ZONING MAP

Updated 12/13/2005



#### **QUALIFICATIONS OF APPRAISER**

#### MARK L. WALL, MAI

#### **EDUCATIONAL BACKGROUND AND TRAINING**

Bachelor of Science Degree University of Utah
Business Finance Graduate in 1985

#### **APPRAISAL COURSES & EXAMINATIONS**

Appraisal of Retail Properties Appraisal Institute, 1995 Appraisal Review Income Properties Appraisal Institute, 1995 Standards of Professional Practice, Part B Appraisal Institute, 1995 Standards of Professional Practice, Part A Appraisal Institute, 1996 Advanced Techniques in Investment Feasibility Appraisal Institute, 1996 Internet and Appraising Appraisal Institute, 1997 Livestock Ranch Valuation Appraisal Institute, 1997 Specialized Appraisal Issues Appraisal Institute, 1998 Lease Abstracting and Analysis Appraisal Institute, 1999 Water Valuation, Graphic Analysis Appraisal Institute, 2000 Appraisals & Real Estate Lending Appraisal Institute, 2001 Private Property Rights & Land Use Regulation Appraisal Institute, 2001 **Easement Valuation** IRWA, 2001 Internet Search Strategies for R.E. Appraisers Appraisal Institute, 2002 Environmental Concerns of Property Development Appraisal Institute, 2003 Realtors Code of Ethics Assoc. of Realtors, 2004 Special Purpose Properties Appraisal Institute, 2005 Feasibility Analysis, Highest & Best Use Seminar Appraisal Institute, 2006 USPAP Update Appraisal Institute, 2007 **Business Practices & Ethics** Appraisal Institute, 2007 Online Analyzing Distressed Real Estate Appraisal Institute, 2009

#### **PROFESSIONAL EXPERIENCE AND AFFILIATIONS**

Member of Appraisal Institute (MAI #9713)

Utah State Certified General Appraiser (License #5476376-CG00)

Idaho Certified General Appraiser (License #CGA-337)

Wyoming Certified Real Estate Appraiser (License #501)

Member, Weber/North Davis Association of Realtors (#2030)

Member, Wasatch Front Regional Multiple Listing Service

Member, National Association of Realtors

Expert Witness: Second and Third District Courts

Owner/Manager: Wall Appraisal Company LLC, 1998 to Present

Appraiser: Bodell-Van Drimmelen & Associates 1987 to 1997

General Manager: Devcor Development Co., Inc. 1985 to 1986

## QUALIFICATIONS OF APPRAISER (cont.)

### PARTIAL LIST OF CLIENTS

America First Credit Union

America West Bank

Bank of the West

Bank of Utah

Barnes Banking Company

**Brighton Bank** 

Cache Valley Bank

Church of Jesus Christ of Latter Day Saints

Centennial Bank

City, County, & State Agencies

Davis County School District

Davis Hospital & Medical Center

Federal Deposit Insurance Corp.

First Community Bank

First National Bank of Layton

Goldenwest Credit Union

M&T Mortgage

North Davis Sewer District

Prime Alliance Bank

Small Business Administration

U.S.D.A./Forest Service

Washington Mutual Bank

Wells Fargo Bank

Zions First National Bank

Various Developers, Individuals, and Attorneys

#### PROPERTY TYPES APPRAISED

| Industry I D. 2132        |                    |
|---------------------------|--------------------|
| Industrial Buildings:     | Up to \$80,000,000 |
| Residential Subdivisions: |                    |
|                           | Up to \$5,000,000  |
| Office Buildings:         | Up to \$5,500,000  |
| Retail Buildings:         |                    |
| Multi-Family:             | Up to \$5,000,000  |
|                           | Up to \$7,000,000  |
| Vacant Land:              |                    |
| ·                         | Up to \$5,000,000  |

Other properties appraised include truck terminals, convenience stores, restaurants, single-family homes, automobile dealerships, recreational and agricultural properties, and various right-of-way and condemnation assignments.

## TERRITORY - UTAH AND SURROUNDING STATES

# STATE OF UTAH DEPARTMENT OF COMMERCE DIVISION OF REAL ESTATE ACTIVE LICENSE

DATE ISSUED:

06/07/2007

EXPIRATION DATE:

06/30/2009

LICENSE NUMBER:

5476376-CG00

LICENSE TYPE!

Certified General Appräiser

ISSUED TO:

MARKL WALL
82 E ANTELOPE DRIVE
LAYTON UT 84041



SIGOLATURE OF HOLDER

REAL ESTATE DIVISION DIRECTOR